

# SAIF SHAIKH



## About Me

Just a sophomore pursuing a Bachelor's Degree in Data Analysis & A. I. with an unconventional mindset.



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Sharjah - UAE



## LANGUAGE

- English
- Hindi
- Urdu



## SKILLS

- Microsoft Office /Outlook
- Team worker
- Good Communication
- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Problem solver



## WORK EXPERIENCE

### Sales Representative

Al Rasude Trading, Sharjah - UAE

June 2022 - November 2022

- Followed up with customers after sales to gain feedback. Used knowledge of company products and services to recommend solutions to the customers.
- Researched market and competitor trends, implementing best practices to improve customer satisfaction.
- Updated and expanded client databases within assigned territory.
- Stayed current on customer trends and requirements.
- Advised clients regarding accounts, pricing schedules and financing options.
- Implemented creative marketing strategies to increase brand awareness in the marketplace.



## EDUCATION

BRITTS IMPERIAL COLLEGE - SHARJAH, UAE

BBA in Data Analysis & A.I Year 2023 - Current

BISHOPS CO-ED HIGH SCHOOL - PUNE, INDIA

Commerce & Accountancy Year 2020 - 2022



## CERTIFICATIONS

Marketing Skills Certification, Google Inc. Year 2023



## PERSONAL DETAILS

Date of Birth - 28th Sept, 2004

Nationality - Indian

Visa Status - Residence Visa

Religion - Islam

Gender - Male

Marital Status - Single